

General Overview of Surety Bonding Workshop

Tap into Business Opportunities With Fulton County Government

The Department of Purchasing & Contract Compliance provides these workshop training to vendors who want to do business with Fulton County Government and want to understand the procurement process. Training will be held in the Fulton County Government Center, Department of Purchasing & Contract Compliance at 130 Peachtree Street, S.W., Suite 1168, Atlanta, Georgia 30303, from 9:00 a.m. until 10:30 a.m. Time is allotted for questions and answers. There is no cost for training.

The workshops will provide:

- Free classes that provide informative and innovated resources designed to assist contractors in successfully completing the bond application process
- An overview of the surety bonding process for contractors attempting to obtain their first bond
- One-on-one technical assistance will be provided to contractors who may currently have difficulty qualifying for bonds or obtaining the bond amount they desire.

General Overview of Surety Bonding

This class will be held quarterly and will cover various aspects of surety bonding, tips for obtaining your first bond, increasing bond capacity and the multiple services provided by a surety. The dates for training are:

Thursday, January 7, 2010

Thursday, July 8, 2010

Thursday, April 8, 2010

Thursday, October 7, 2010

Registration - To register for the General Overview of Surety Bonding classes [Click here to register.](#)

Bonding & Insurance Training Series

This monthly series of classes is designed to train, educate and inform contractors of bonding requirements necessary to participate in the competitive bidding process. The dates for training are:

Monday, January 11 2010

Controlling Workers Compensation Costs – This course will focus on various ways for companies to keep Workers Compensation costs in line and avoid large Additional Premium audits at year end.

Monday, February 8, 2010

Current Trends in the Surety Market- This course will discuss trends in the current Surety market including carriers, available capacity and issues facing the industry.

Monday, March 8, 2010

Estimating - Experienced professionals will be available to assist companies in learning how to prepare successful estimates which is the heart of the bidding process.

Monday, April 12, 2010

Bid Preparation – Detailed training in assisting contractors with understanding the importance of preparing and submitting accurate and profitable bids.

Monday, May 10, 2010

Bonding Assistance – A complete guide to understanding the need and requirements of obtaining bid, performance, and payment bonds.

Monday, June 7, 2010

The Accounting Process – An illustration of the record-keeping system required in running a business.

Monday, July 12, 2010

Financing Growth – An illustration of how growth in sales affects profit and cash flow.

Monday, August 9, 2010

Cash Flow and Profit Forecasting – A basic approach designed to depict the starting point for planning, budgeting, decision making, determining future cash flow and calculating future bank balances.

Monday, September 13, 2010

Financial Statement Review Checklist – This course will highlight information that will assist the credit grantor in determining that significant disclosures in financial statements have been made.

Monday, October 11, 2010

Ratio Analysis– Assessing strengths and weakness of the current financial posture of a company.

Monday, November 8, 2010

Surety and Insurance Contrasted– This course will analyze the various difference between Insurance and Surety

Monday, December 13, 2010

How to Select a Professional Surety Agent- This course will highlight how to select a professional Surety Agent.

Registration - To register for the Bonding & Insurance Training Click [here](#) to register.

In our efforts to assist you with problems you may have during the registration process, please contact for assistance at pdcc.helpbuddy@fultoncountyga.gov. or call (404) 612-5800. Please be as detailed as possible to describe problem(s) you are experiencing. We welcome challenges and we apologize for any inconvenience.

Contact Information - For additional information, please call the Fulton County Department of Purchasing & Contract Compliance at (404) 612-5800.

Travel Options - There are public parking lots near the Government Center that you may park in, or as an alternate means of transit you may use MARTA.

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